



مجموعة كيزاد
KEZAD GROUP

PART OF
AD PORTS GROUP

CORPORATE PRESENTATION

2023






Abu Dhabi

Abu Dhabi is at the centre of trade between Asia, Europe and Africa and a gateway to the world's fastest growing economies


A STRONG AND GROWING ECONOMY


 **\$310B**
GDP in 2022 ¹


 **Top 30**
UAE's economy is among the top 30 globally ²

 **61%**
Abu Dhabi's contribution to the UAE's GDP 2022 ³


EXCELLENT INFRASTRUCTURE


 **80%**
Of the world within an 8hr flight


 **1st**
Smartest city in MENA in terms of Smart City Development ⁴

 **1st**
Capital in the world to have 100% fiber to the home connection ⁵

PRO BUSINESS POLICIES

 **0%**
Income Tax

 **100%**
Foreign ownership in over 1,000 activities⁶ and in all free zones

 **#1**
In the region for ease of doing business 2020 12th Globally ⁷

HIGH QUALITY OF LIFE

 **#1**
Happiest city in the Arab region ⁸

 **#1**
Safest city in the world ¹⁰

 **9th**
Best city for expats ⁹

¹ [SCAD](#)

² [2022 World Bank GDP rankings](#)

³ 2022 SCAD and World Bank

⁴ [2022 IMD Smart City Index](#)

⁵ [Abu Dhabi Competitiveness Report 2016](#)

⁶ UAE Ministry of Economy

⁷ World Bank Doing Business Subnational Report

⁸ 2020, [World Happiness Report](#)

⁹ 2022, [InterNations](#)

¹⁰ 2023, [Numbeo](#)

AD Ports Group – A Portfolio of Integrated Businesses Enabling Global Trade

DIGITAL

Providing technologically advanced, innovative solutions for maritime, trade and logistics to aid integrated digital global trade.

ECONOMIC CITIES & FREE ZONES

KEZAD Group's vital infrastructure and services span 12 economic zones covering a total area of 550km² and including more than 40 staff accommodation complexes under its subsidiary KEZAD Communities.

LOGISTICS

Global supply chain partner of choice delivering holistic, fully-integrated, and technologically innovative logistics solutions that drive competitive value for its customers.

MARITIME

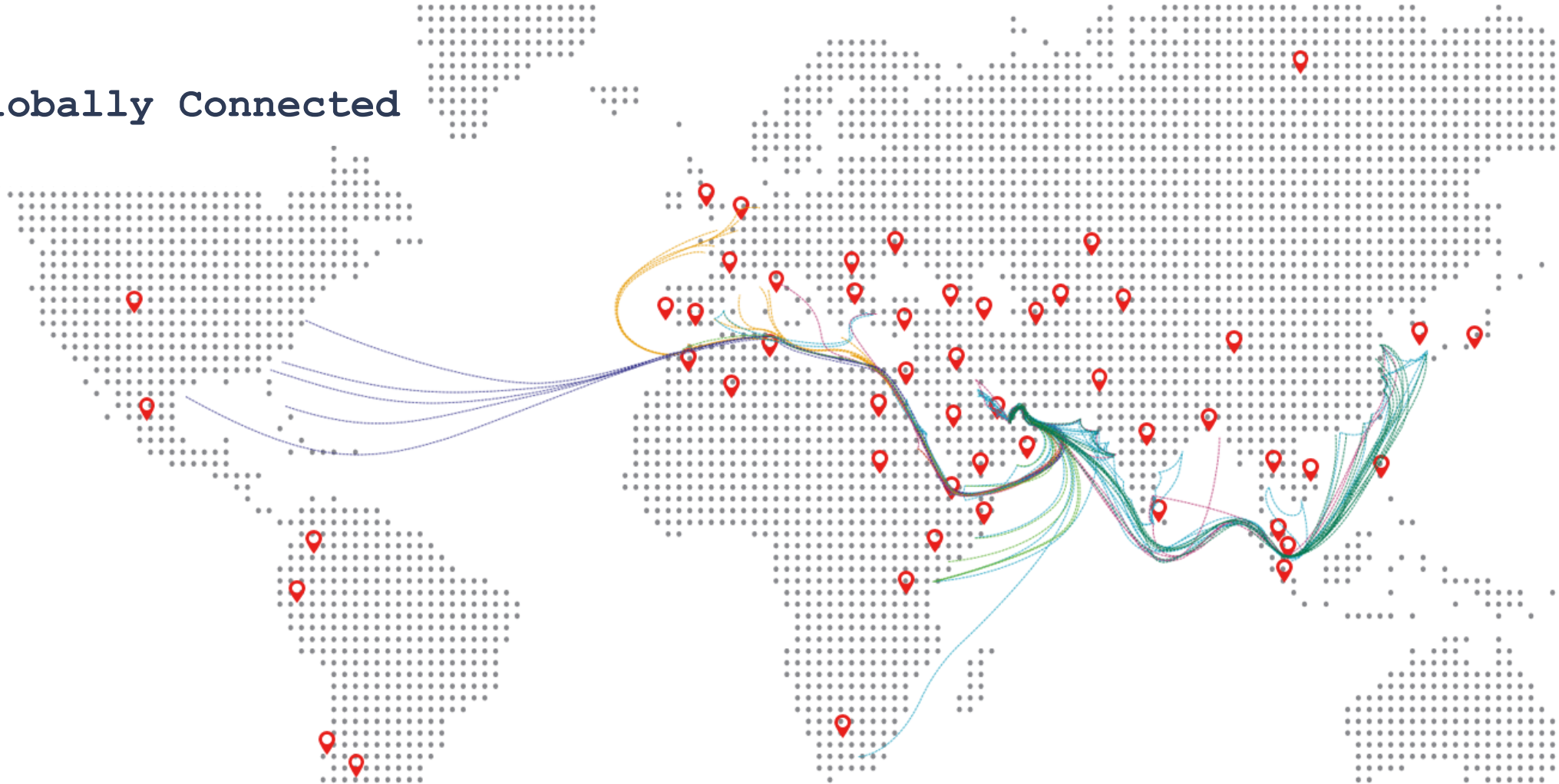
Providing maritime & port services, transshipment, feeding, offshore and onshore logistics, in addition to maritime training and regulating Abu Dhabi's waterways.

PORTS

Owner and operator of a number of ports and terminals facilitating trade and logistics, alongside cruise terminals boosting regional tourism.



Globally Connected



200+

Offices worldwide



40+

Countries



9,800+

Employees



200+

Vessels owned and operated



30

Ports



90+

Countries connections



مجموعة كيزاد KEZAD GROUP

مناطق خليفة الاقتصادية أبوظبي
KHALIFA ECONOMIC ZONES ABU DHABI



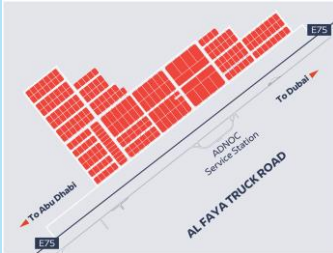
KEZAD AI Ma'mourah A&B



KEZAD Mussafah (1 - 5)



KEZAD AI Ain (1 - 2)



KEZAD AI Faya



KEZAD AI Haffar



KEZAD AI Dhafra

12
Economic Zones

+550 KM²
100 KM² is Free Zone

+540,000
SQM of Warehouses

55%
of UAE's Industrial Area

+40
Staff Accommodations

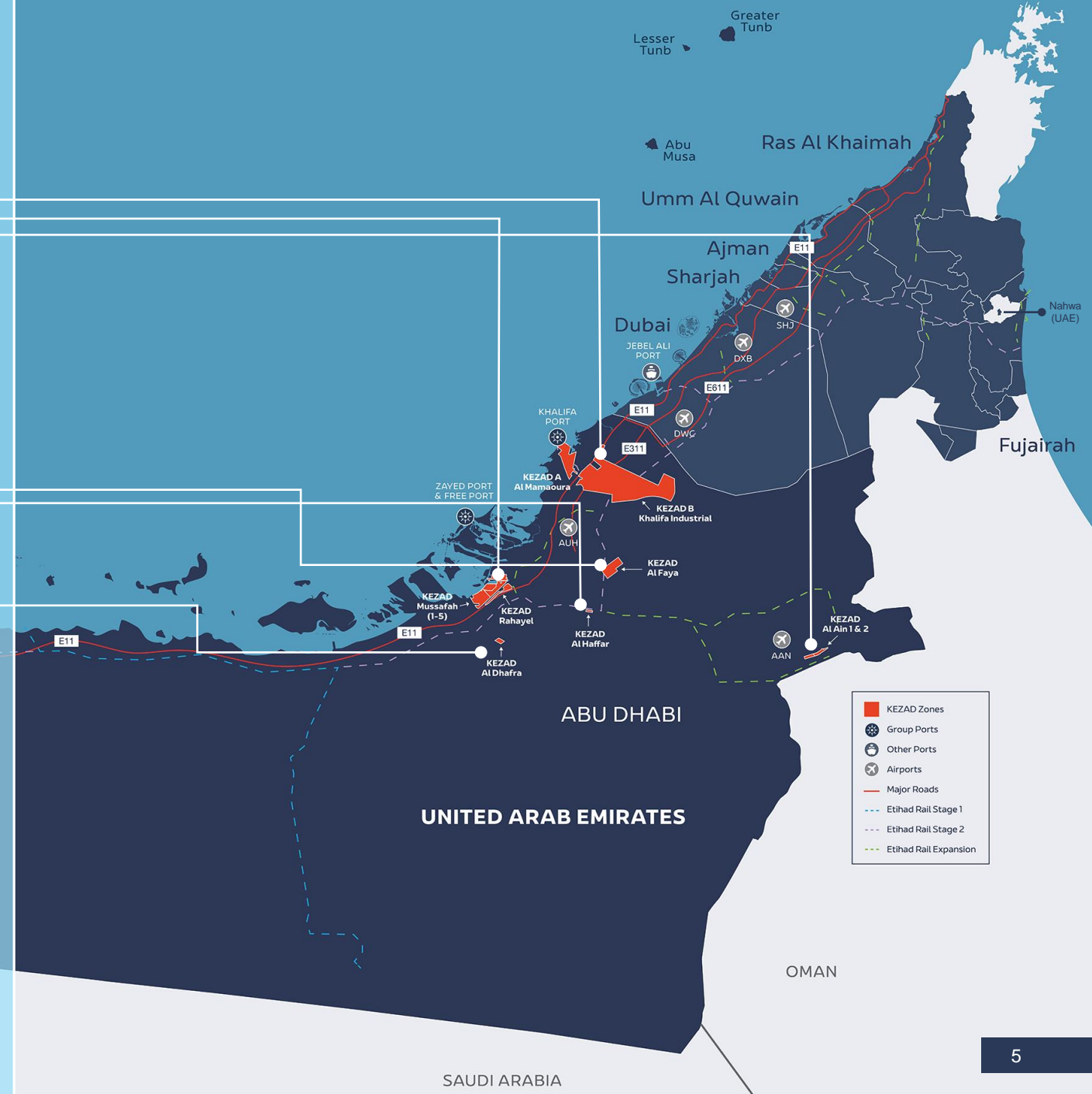
~1,900
Investors

+70,000
Jobs Created Within the Zones

+450,000
Bed Capacity

+400
Free Zone Customers

Developing one of the Largest Business Ecosystems in the World





Global Connectivity

Khalifa Port



Deep-water port



Strategically located between Abu Dhabi and Dubai



First semi-automated container port in the GCC



Over 1000 port-to-port connections

Air Transport Hub



Dedicated terminal for loose cargo and ULDs



Temperature-controlled storage and cargo



More than 70 destinations



24/7 dedicated support team

Etihad Rail



1,200 KM rail network



Major rail hubs in KEZAD zones



Each train to carry 300 trucks equivalent of load



Network to cover GCC in multiple phases



Global Reach

5 international airports in 90 - 120 mins driving distance
- 2.6 Bn people in 4hrs flight radius
- 5.2 Bn people in 8hrs flight radius



Multimodal Connectivity

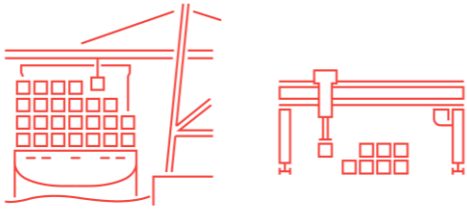
8 international ports in close proximity
Major hubs for upcoming **Etihad Rail**
Fast access to all three major highways



Khalifa Port - Anchoring Global Opportunities

CONTAINER TERMINALS

Terminals by COSCO, MSC, CMA-CGM



- Mainline services from key global players.
- Dedicated feeder connectivity.
- Trans-shipment hub with 1,000+

port-to-port connections.

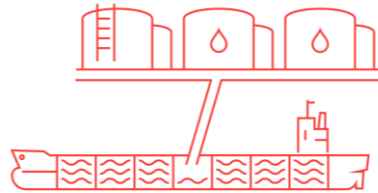


3 of the Top 5

Global shipping lines have dedicated terminals at Khalifa Port

LIQUID & GAS TERMINALS

By Arabian Chemical Terminals



- Capacity - 83,000 cbm
- Products - All liquid bulk

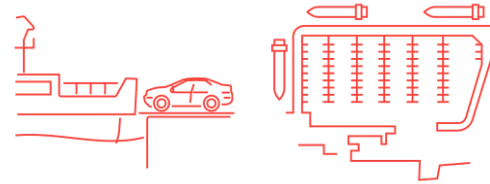


18.5 Metres

Quay wall depth

AUTO TERMINAL KHALIFA PORT

JV with Autoterminal Barcelona Regional Ro-Ro Hub



- Storage capacity for 17,000 vehicles at the port.
- Expanding the car terminal area to 300,000m²

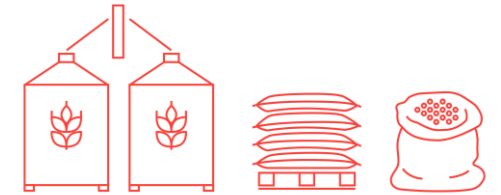


25 Million Tonnes

General Cargo capacity by 2024

REEFER CARGO AND SILOS

Upcoming Silos and Processing Plant



- Reefer cargo and livestock handling facilities
- Upcoming grain storage silos and processing plant



15 Million TEUs

Volumes by 2030



Integrated Ecosystem and Scalable Facilities



Serviced Land Plots
Industrial, logistics etc.



Pre-built Facilities
Warehouses, cold stores and LIUs



Build to Suit Solutions
Custom-made development



Industrial Services & Gas
Gas, Waste Management, Treated water, Cooling etc



Staff Accommodation
Worker communities



Commercial Spaces
Offices, shared workspace



Start-up & SME Offerings
Accelerators and Incubation Centres





Free Zone and Domestic Economic Zone Facilities

KEZAD Group Offers both Free Zone and Mainland / Domestic Economic Zone Business Facilities

FREE ZONE



100% Foreign
Ownership



0% customs duty



Designated zone
for VAT exemption



No minimum capital
requirements

MAINLAND / DOMESTIC ECONOMIC ZONE



100% foreign
ownership
in over 1,100
business activities



0% customs duty for
industrial raw
materials
and machinery



Made in UAE
certificate
for qualified
products



Potential for duty-
free
trade in the GCC
and GAFTA region



UAE / GCC Trade Agreements

Gulf Cooperation Council (GCC)

UAE, Bahrain, Kuwait, Oman, Saudi Arabia, Qatar



European Free Trade Association (EFTA)

- Iceland
- Liechtenstein
- Norway
- Switzerland

Singapore

Greater Arab Free Trade Area (GAFTA)



- UAE
- Bahrain
- Kuwait
- Oman
- Saudi Arabia
- Qatar
- Egypt
- Iraq
- Jordan

- Lebanon Republic
- Libyan Arab Jamahiriya
- Morocco
- Sudan
- Syrian Arab
- Tunisia
- Algeria
- Palestinian Authority

UAE's Comprehensive Economic Partnership Agreements (CEPA)



- India
- Israel
- Indonesia
- Türkiye

Covers broad range of areas including trade in goods, trade in services, government procurement, intellectual property rights, administration and dispute settlement and competition. Learn more [GCC - EFTA FTA / GSFTA](#)

Aimed at exempting all goods of Arab origin exchanged between the member states of the Greater Arab Free Trade Area (GAFTA) from all customs duties, duties and taxes of similar effect imposed upon importation. Learn more [GAFTA](#)

UAE exporters can now benefit from greater market access through preferential tariff rates. Learn more [CEPA](#)



Creating dedicated offerings for key industries to ensure clustered development across full value chain



Metal & construction building material



- Creating a cluster in PPP for metal industries that will generate **7500 jobs** and **5Bn** trade annual trade
- Temporary storage facilities and yards across multiple locations
- Future Retail, Hardware Marts for building material use



Automotive & Mobility



- **Rahayel**- Completion of **1.4 million sqm** of commercial and retail areas at Rahayel Automotive and Mobility City Inspection, Registration & Licensing
- **Global Auto Hub 3.3 million sqm** catering for international automobile trade and services.



Food & Agtech Park



- Agtech development in Al Ain Industrial City - region's **largest, tech-enabled fresh produce farming hub**.
- Abu Dhabi Food Hub **3.3 million sqm** multi commodity food marketplace at KEZAD
- Established Food processing zone in KEZAD Area A
- KEZAD Al Haffar- souq & Livestock Mkt

KEZAD's dedicated industry specific clusters is a major contributor to Khalifa Port's growing volume story (from 3.4 M TEUs in 2021 to 4.33 M TEUs in 2022, a 28% growth year on year).



Creating dedicated offerings for key industries to ensure clustered development across full value chain



Logistics & Retail



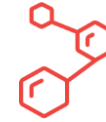
- Major deals with **Amazon & Noon** to develop Abu Dhabi as Ecommerce Hub
- Over **600,000 m2** of industrial real estate available
- Planned new development of **500,000 sqm** of built assets.
- KEZAD Mussafah big box retail & Community Centers



Maritime, Oil and gas services



- Developing new port infrastructure and **maritime academy** in KEZAD Mussafah
- Dedicated cluster for oil and industries in KEZAD Mussafah & Mamourah with **additional waterfront capacity** for growth



Plastics & Polymers



- Strategic partnership with Borouge including **mega distribution centre** and polymer packaging plant
- **Specialised offerings** such as volume rebates, access to research, product development and training

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Wide Range of Industries and Value Chain

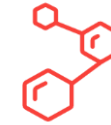
- KEZAD Group is home to a wide range of **established industrial** sectors
- Up-stream, mid-stream and down-stream industries leveraging **sector specific value propositions**



Metals



Automotive



Plastics & Polymers



Food & AgTech



Building Materials



Retail & Logistics



Life Sciences



Hi-Tech & Green Energy



Oil & Gas



Specialty Chemicals



Cost Advantage

5/43

Lower Operational Cost

- Power tariff starting at AED 0.17 /kwh with visibility on tariff for next 10 years
- Land lease rebate programme for select strategic sectors
- Energy Tariff Incentive Programme for qualified industries
- Lower pricing and better credit terms by raw material suppliers within the zone

Substantial Tax And Duty Benefits

- Low corporate taxes
- Only 5% VAT applicable on local consumption
- Customs duty exemption on imports of raw material and capital goods for manufacturing
- Free Trade Agreements and CEPAs with several countries

Ample And Reliable Availability of Utilities

- Reliable supply of electricity and water
- Natural gas on site at competitive prices
- Efficient waste management solutions within the zones

Minimal Cost Of Compliances

- Over 75% of the zone services are free of cost
- Higher support in set-up phase with zero licence fee
- Simplified online processes and better supply chain visibility through Maqta Gateway portal



Successful Stories



KSB SERVICE LLC



SCHMIDT ME LOGISTICS LTD



WOLFIS SPORT TRADING - L.L.C



مجموعة كيزاد شركة الخليج لبوليمرات (جي بي آي) KEZAD Group

مجموعة كيزاد KEZAD GROUP PART OF AD PORTS GROUP





مجموعة كيزاد
KEZAD GROUP

Developing one of the Largest
Business Ecosystems in the World

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