MEMBERS RECOMMENDING

We will reward your recommendation with a special gift:

“Persisch verstehen lernen”
or
“Arabisch verstehen lernen”
for gaining us a new Member

which allows an employee of a NUMOV member organisation to participate in the two-day seminar free of charge

SEMINAR TOPICS:

Important cultural background information and differences in mentality
Correct greeting and behaviour
Introduction to forms of expression
Practise in pronunciation

RECOMMEND US - STRENGTHEN NUMOV

Members who win a new corporate member for NUMOV – the German Near and Middle East Association (recruiting firm to be indicated on the new firm’s completed, signed membership application form) – receive a voucher for the participation of one of the company’s employees in the seminar “Arabisch verstehen lernen” or „Persisch verstehen lernen“, commensurate to the version of the application forms and programme that is valid at that time (no cash reimbursement possible). Vouchers are valid for twelve months and will be received once the new firm’s membership fees have been paid. Participation in the seminar is only possible when registration has been confirmed. Registrations will be recorded in the order they are received, as long as places remain available. Registrations that cannot be accepted because the seminar is already full remain valid for the next session. Seminars are held in German.

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Honorary Chairman Former Chancellor Gerhard Schröder
OUR SERVICES FOR THE CORPORATE MEMBERS
OF OUR NONPROFIT ORGANISATION

**Information**
*Details on the latest regional developments*

- Market information on the region, business sectors and general information regarding economic development and economic support
- Up-to-date monthly information, including information enquiries from the region as well as on current employment offers and opportunities
- HOTLINE – relevant information obtained from the Near and Middle East Region
- List of members
- Access to a catalogue of international NUMOV members
- Economic Guide to Saudi Arabia, Oman, Turkey and Iran
- Advertise in our publications and our websites
- Current Germela newsletter on legal framework

**Invitations**
*Join us at our exclusive events and gatherings*

- to delegation trips in the Near and Middle East region
- to meetings with foreign delegations in Germany
- to regular country committee meetings and to the mutual exchange of experiences with German company representatives from the region
- to an annual meeting with all ambassadors from the region
- to the Annual General Meeting
- to the annual German Near and Middle East Gala Event

**Consultation / Advisory Services**
*Well-founded individual counselling and up-to-date information*

- Market analysis
- Initiation of international contacts
- Selection and evaluation of suitable cooperation partners
- Market entry, market build-up and risk assessment
- Advice on the basic economic conditions as well as on export and import promotion of the MENA countries

**Organisation**
*In Germany and the Near and Middle East region*

- Conference, fair and exhibition visits providing contact opportunities and the possibility to display advertising material
- Selection of specialists for projects
- Lectures by high-ranking dignitaries
- Special one-day conferences / special fairs / conventions
- Seminars, training, education

**Representation of Interests**
*Acting reliably and capably on your behalf*

At economic events and negotiations with government institutions in Germany and in the region.

**Cooperation**

With all important foreign trade-oriented partner organisations, Chambers of Commerce, associations, embassies, consulates, the Ministry of Economic Affairs & Energy, the European Commission, and scientific institutions.

The annual membership fee for these and other individual services starts at 1,000.00 Euro.

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